

Academic Counselors - Inside Sales (Freshers - Delhi)

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Company: IIDE

Location: India

Category: other-general

Job Description

As an integral member of our team at IIDE, you will:

Conduct 40-50 comprehensive counseling sessions daily, guiding individuals toward their academic goals.

Facilitate 2 engaging Zoom consultations daily, ensuring personalized attention to each participant.

Excel in meeting and exceeding our set targets on a daily, weekly, and monthly basis.

Responsibilities:

Conduct comprehensive counseling sessions to assist individuals in defining and achieving their academic goals.

Facilitate engaging Zoom consultations, providing personalized attention to participants.

Consistently meet and exceed daily, weekly, and monthly targets.

Utilize exceptional communication skills to effectively convince and guide individuals.

Provide support and guidance to individuals seeking to transition from technical fields to corporate, sales, and business development roles.

Requirements

Fresh graduates are encouraged to seize this opportunity!

We warmly welcome women seeking to reignite their professional journey.

Graduates from diverse backgrounds including BCOM, BA, BSc, and engineering graduates interested in transitioning to corporate, sales, and business development roles are encouraged to apply.

Benefits

Attractive incentive packages rewarding dedication and success.

Opportunities for career growth and advancement in a supportive and dynamic work environment.

A workplace culture where skills are valued, growth is nurtured, and achievements are celebrated.

Requirements

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