

## Acquisition RM-NRI-North

[Apply Now](#)

Company: IDFC FIRST Bank

Location: India

Category: business-and-financial-operations

**Role/ Job Title:** Acquisition RM-NRI

**Function/ Department:** Branch Banking

**Job Purpose:**

Incumbent will work in a field role aligned to the NRI Banking Vertical and report to the regional NRI Field Leadership. Main goal is to attract new customers for the bank in your assigned location. Also work with various stakeholders in the location and the NR business vertical to design and implement local customer acquisition strategies that meet the business objectives.

**Roles & Responsibilities:**

Drive overall customer acquisition numbers for the designated location.

Evaluate and monitor sales target and performance to plan and initiate actions to achieve excellence in sales delivery.

Develop customer acquisition strategies and execute them in local markets and foster customer relationships to attract new customers.

Build and maintain relationships with local B2B partners to acquire new customers.

Collaborate with local Branch Network and NRI Business vertical to drive leads to conversion.

Provide feedback to local field leadership on customer needs and market trends.

Develop the utilise ability to interact with customers & build trust through telephonic

conversations.

### **Education Qualification:**

Graduation: Any Graduate

**Experience:** 2 to 5 years of relevant experience

[Apply Now](#)

### **Cross References and Citations:**

1. Acquisition RM-NRI-North LebanonjobsJobs India Lebanonjobs ↗
2. Acquisition RM-NRI-North Jobslibrary Jobs India Jobslibrary ↗
3. Acquisition RM-NRI-North Sustainabilityjobs Jobs India Sustainabilityjobs ↗
4. Acquisition RM-NRI-North Agriculturejobs Jobs India Agriculturejobs ↗
5. Acquisition RM-NRI-North Ukrainejobs Jobs India Ukrainejobs ↗
6. Acquisition RM-NRI-North ZoologyjobsJobs India Zoologyjobs ↗
7. Acquisition RM-NRI-North Costaricajobs Jobs India Costaricajobs ↗
8. Acquisition RM-NRI-North Biologyjobs Jobs India Biologyjobs ↗
9. Acquisition RM-NRI-North Orthopedicjobs Jobs India Orthopedicjobs ↗
10. Acquisition RM-NRI-North Uzbekistanjobs Jobs India Uzbekistanjobs ↗
11. Acquisition RM-NRI-North Helsinkijobs Jobs India Helsinkijobs ↗
12. Acquisition RM-NRI-North WeldingjobsJobs India Weldingjobs ↗
13. Acquisition RM-NRI-North NgojobsJobs India Ngojobs ↗
14. Acquisition RM-NRI-North Automationjobs Jobs India Automationjobs ↗
15. Acquisition RM-NRI-North Makkahjobs Jobs India Makkahjobs ↗
16. Acquisition RM-NRI-North Luxuryjobs Jobs India Luxuryjobs ↗
17. Acquisition RM-NRI-North Seojobs Jobs India Seojobs ↗
18. Acquisition RM-NRI-North BouncerjobsJobs India Bouncerjobs ↗
19. Acquisition rm-nri-north Jobs India ↗
20. AMP Version of Acquisition rm-nri-north ↗
21. Acquisition rm-nri-north India Jobs ↗
22. Acquisition rm-nri-north JobsIndia ↗

23. Acquisition rm-nri-north Job Search ↗

24. Acquisition rm-nri-north Search ↗

25. Acquisition rm-nri-north Find Jobs ↗

Source: <https://in.expertini.com/jobs/job/acquisition-rm-nri-north-india-idfc-first-bank-7746bc23b7/>

Generated on: 2024-05-04 by Expertini.Com