

AGM Project Sales

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Company: MARUTI ISPAT & ENERGY PRIVATE LIMITED

Location: Hyderabad

Category: other-general

About The Job: Can reach on 9154983976 Position Name: AGM / DGM- Projects Sales

Location : Hyderabad - Ranigunj

Qualification : Open

Experience : 10 + years Key Skills: Project Sales, Institutional Sales, Government

Sales Requirements:

AGM Project Sales will be responsible for directing strategic planning efforts, leading the team of Non Trade Department- Work closely with the VP Sales on the Non Trade Sales and next steps- Lead in the creation of frameworks and analysis to support strategic decisions- Drive performance transformation across the team.- Develop performance baseline through rigorous benchmarking and select deep dives.- Establish targets by benchmarking with best-in-class organizations within as well as across industry- Collaboratively work along with plant team, Logistics and PPC Experience:- Minimum 14 years of experience in Non Trade Sales, Project Sales, Institutional Sales and Government project sales- Experience in Iron & Steel and Cement industry.-

About MS Agarwal Group & MIEPL: "Maruti Ispat & Energy Pvt Ltd is an entity of MS Agarwal Group, Plant is Located at Mantralayam Kurnool, Andhra Pradesh, with an integrated Steel Plant with DRI, Captive Power Plant, SMS with Continuous Billet Casting along with a sophisticated Hot Strip Mill & ERW Pipe Mill. MIEPL takes pride in announcing that we have officially introduced "MS SHAKTI" Steel Tubes & Pipe under the umbrella of MS Agarwal Group, Hyderabad.

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