

Area Sales Manager

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Company: TalentEdge Recruitment Consultants

Location: Gandhidham

Category: other-general

We are hiring **Area Sales Manager** for a leading Chemical Manufacturer Company. Positions are based at Gandhidham, Gujarat. Find below more details about these job opportunities:

Job title: **Area Sales Manager**

Industry: Manufacturer

Job location: **Gandhidham, Gujarat**

Educational qualification: B.E. Mechanical / DME

Experience **8 Years to 10 Years**

Job Description:

To establish & monitor sales as well as dealer network.

Conduct technical seminars, implementation of strategy for increase in sales volume and level of motivation of the team.

Developing contacts with the end users, generating regular monthly business.

Co-ordination with dealers, shortlisting of prospective dealers, visiting customers on regular basis.

Key requirements:

Exposure to Thermal power plants, Petro chemicals cements, steel & sugar plants.

Should have good communication skills. Computer proficient.

Must have his own vehicle.

Proficient in local languages.

Personal Characteristics

Self driven, good interpersonal skills, Time Management, smart communication, analytical ability team building ability. Capable of smart working.

CTC : Rs. 9.60/lpa to 12.0/lpa

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