

Area Sales Officer

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Company: Interbix Enterprises Pvt Ltd

Location: Delhi

Category: other-general

Company Description

Interbix Enterprises Pvt. Ltd is a reputable manufacturer and supplier of high quality Aluminum Foil with brand as Annpurna Wrapat competitive prices. Our aluminum foil possesses exceptional properties, making it a versatile material widely utilized in various industries such as food, beverages, cigarettes, pharmaceuticals, photography, household products and more.

Role Description
This is a full-time on-site role for an Area Sales Manager at Interbix Enterprises Pvt Ltd located in New Delhi. The Area Sales Manager will be responsible for overseeing sales operations within a specified geographical area. They will be responsible for formulating sales strategies, developing pricing policies, and ensuring customer satisfaction. The Area Sales Manager will also be responsible for analyzing data and metrics to improve sales performance and identifying new business opportunities.

Qualifications
Bachelor's degree in Business Administration, Marketing or related field, or equivalent experience

5+ years of experience in sales or related field

Excellent communication and interpersonal skills

Ability to lead and motivate a team

Strong analytical and problem-solving skills

Proficiency in Microsoft Office and CRM software

Experience in project management and strategic planning

Ability to travel within the specified geographical area

Ability to work in a dynamic and fast-paced environment

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