

Assistant Manager - Sales Real Estate

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Company: Fairdeal Realtors Pvt. Ltd

Location: mumbai

Category: other-general

Company Description

Fairdeal Realtors Pvt. Ltd is a professional and highly regarded company in the Mumbai Commercial Real Estate Market. Since our establishment in 1995, we have been known for our expertise, professionalism, and commitment to creating real value for our clients. With over 15,000 verified commercial properties and a client retention rate of 90%, we are dedicated to achieving commercial real estate perfection. Our core principles are personalization, customer satisfaction, and property optimization, ensuring that every deal we make is a fair deal.

Role Description

We are seeking a full-time Assistant Sales Manager - Real Estate to join our team in Mumbai. As an Assistant Sales Manager, you will play a key role in our sales efforts, working closely with clients to understand their commercial real estate needs, showcasing available properties, negotiating deals, and ensuring customer satisfaction. This on-site role requires exceptional communication and negotiation skills, as well as a deep understanding of the Mumbai Commercial Real Estate Market.

Qualifications

Prior experience in sales, preferably in the real estate industry

Strong interpersonal and communication skills

In-depth knowledge of the Mumbai Commercial Real Estate Market

Ability to understand client needs and provide tailored solutions

Proven track record of meeting sales targets and achieving customer satisfaction

Excellent negotiation and closing skills

Self-motivated and target-driven

Proficient in MS Office and CRM software

Bachelor's degree in Business Administration or a related field

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