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Assistant Manager - Sales Real Estate

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Company: Fairdeal Realtors Pvt. Ltd

Location: mumbai

Category: other-general

Company Description Fairdeal Realtors Pvt. Ltd is a professional and highly regarded company in the Mumbai Commercial Real Estate Market. Since our establishment in 1995, we have been known for our expertise, professionalism, and commitment to creating real value for our clients. With over 15,000 verified commercial properties and a client retention rate of 90%, we are dedicated to achieving commercial real estate perfection. Our core principles are personalization, customer satisfaction, and property optimization, ensuring that every deal we make is a fair deal. Role Description We are seeking a fulltime Assistant Sales Manager - Real Estate to join our team in Mumbai. As an Assistant Sales Manager, you will play a key role in our sales efforts, working closely with clients to understand their commercial real estate needs, showcasing available properties, negotiating deals, and ensuring customer satisfaction. This on-site role requires exceptional communication and negotiation skills, as well as a deep understanding of the Mumbai Commercial Real Estate Market. Qualifications Prior experience in sales, preferably in the real estate industryStrong interpersonal and communication skillsIn-depth knowledge of the Mumbai Commercial Real Estate MarketAbility to understand client needs and provide tailored solutionsProven track record of meeting sales targets and achieving customer satisfactionExcellent negotiation and closing skillsSelf-motivated and target-drivenProficient in MS Office and CRM softwareBachelor's degree in Business Administration or a related field

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