

BDE-Reputed Digital Media Industry-Hyderabad, Telangana-India-5LPA-Harshala

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Company: Seven Consultancy

Location: Hyderabad

Category: business-and-financial-operations

JOB DETAILS

- 1) Win new business and achieve agreed revenue targets
- 2) Write compelling business proposals
- 3) Pitch business proposals to clients, negotiate and close sales
- 4) Successfully manage the sales process from lead generation to conversion
- 5) Attend appropriate events and conferences, acting as the perfect agency ambassador while networking
- 6) Generate high quality leads that result in winning new projects and accounts
- 7) Develop new business relationships with top advertising and marketing agencies in India
- 8) Keep up-to-date and maintain a strong knowledge on all digital marketing strategies.

FUNCTIONAL AREA

BDE, Business development executive, Lead generation, cross selling, digital sales, corporate sales, B2B sales, B2B marketing, BDE in digital media industry, BDE jobs, sales jobs in digital media industry, Jobs for BDE in digital media, Digital media sales, Media sales, BDE jobs in Hyderabad, Jobs in Digital media industry in Hyderabad, Digital media sales jobs in Hyderabad, BDE jobs in digital media industry in Hyderabad, Sales jobs in Hyderabad, B2B sales jobs in Hyderabad, digital media recruitment agency in Hyderabad, digital media placement consultant in Hyderabad, digital media recruitment agency in Telangana, digital media placement consultant in Telangana, digital media recruitment agency in India, digital media placement consultant in India, hr consultancy in Hyderabad, best hr consultancy in

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