

BDE-Reputed Social Media industry-Hyderabad, Telangana, Indiaa-5LPA-Harshala

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Company: Seven Consultancy

Location: Hyderabad

Category: business-and-financial-operations

JOB DETAILS

- 1) Win new business and achieve agreed revenue targets
- 2) Write compelling business proposals
- 3) Pitch business proposals to clients, negotiate and close sales
- 4) Successfully manage the sales process from lead generation to conversion
- 5) Attend appropriate events and conferences, acting as the perfect agency ambassador while networking
- 6) Generate high quality leads that result in winning new projects and accounts
- 7) Develop new business relationships with top advertising and marketing agencies in India
- 8) Keep up-to-date and maintain a strong knowledge on all digital marketing strategies.
- 9) Digital Agency experience is preferred.
- 10) Self-starter, seeking a new professional challenge and a role with enormous growth potential.
- 11) Ability to communicate and influence credibly and effectively.
- 12) Excellent communication, listening, negotiation and presentation skills.
- 13) Self motivated, with high energy and an engaging level of enthusiasm.

FUNCTIONAL AREA

BDE, Business development executive, B2B sales, corporate sales, BDE jobs in digital media, BDE jobs in social media industry, Client servicing, client relationship, BDE jobs in Hyderabad, BDM jobs in Hyderabad, Jobs for sales in social media industry, Jobs for sales in

digital media, Corporate sales jobs in Hyderabad, B2B sales jobs in Hyderabad, BDM jobs in social media industry in Hyderabad, Jobs in social media industry in Hyderabad, Media & entertainment recruitment agency in Hyderabad, Media & entertainment placement agencies in Hyderabad, Media & entertainment recruitment agency in Telangana, Media & entertainment placement agencies in Telangana, Media & entertainment recruitment agency in India, Media & entertainment placement agencies in India, manpower consultancy in Hyderabad, best manpower consultancy in Hyderabad, top manpower consultancy in Hyderabad, manpower consultancy in India, best manpower consultancy in India, top manpower consultancy in India.

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