

BDM- Digital Media Industry-Chennai, Tamil Nadu, India-6 LPA-Meetali

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Company: Seven Consultancy

Location: Chennai

Category: arts-design-entertainment-sports-and-media

JOB DETAILS

- 1)Develop a growth strategy focused both on financial gain and customer satisfaction
- 2)Conduct research to identify new markets and customer needs
- 3)Arrange business meetings with prospective clients
- 4)Promote the company's products/services addressing or predicting clients' objectives
- 5)Prepare sales contracts ensuring adherence to law-established rules and guidelines
- 6)Keep records of sales, revenue, invoices etc.
- 7)Provide trustworthy feedback and after-sales support
- 8)Build long-term relationships with new and existing customers
- 9)Develop entry level staff into valuable sales people

FUNCTIONAL AREA

sales, bdm, business development manager, jobs in chennai, jobs in tamil nadu, jobs in digital media industry, jobs in chennai in digital media industry, jobs for business development manager, business growth, new businesss, Digital Media recruitment agency in Chennai, Digital Media Placement Consultant in Chennai, Digital Media recruitment agency in Tamil Nadu, Digital Media Placement Consultant in Tamil Nadu, Digital Media recruitment agency in India, Digital Media Placement Consultant in India, hr consultancy in Chennai, best hr consultancy in Chennai, top hr consultancy in Chennai, hr consultancy in India, best hr consultancy in India, top hr consultancy in India.

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