

## Branch Manager - Home Loans/LAP

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Company: Skill Ventory

Location: Sangareddy

Category: other-general

### **Roles and Responsibilities Job Description:**

Shall be responsible in developing relationship & business generation.

Shall be responsible for sourcing, servicing, and login the Overdue Collections.

Must have experience of sourcing business from open market. Must have exposure to team handling role.

Creation of relationships (with Dealers and client) and ensure smooth servicing and operations.

New Initiatives

Portfolio Management

Taking care of Teams Productivity and business.

Achieving the Branch targets.

Manage both internal & external channel for business expansion & development

Understanding the intricacies of various cases and filtering them so that only appropriate cases are put up for approval.

Responsible for maintaining good loan portfolio for business in the Allocated Branch.

Good Administrative Skill

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