

## Business Development Executive- Bengaluru

[Apply Now](#)

Company: MyTravalys Worldwide Travel Technology Private Limited

Location: Bengaluru

Category: Other-General

Check-in to MyTravalys! Join our team to help travelers find their correct stay and help us revolutionize. We are building the first community platform of diverse people and your contribution would matter to us. To help dreams come true, people worldwide use MyTravalys.

MyTravalys is a travel technology company and we are on a mission to eliminate all the troubles a traveler faces. Our skilled team works towards fulfilling the goal of providing 360-degree facility to a voyager. At MyTravalys, we work with the most hardworking, dedicated and talented Business Developers, Content Writers, Social Media Marketers, customers relations, accounts and software Engineers.

From the development of our business to staying together as a family, at MyTravalys you will witness everything. Major Responsibilities 1. Identifying & making list of potential hotels, home stays, vacation homes, lodges, villas.

2. Pitch to them about MyTravalys Cloud based Solutions. 3.

Making multiple outbound & cold calls to potential clients, closing sales and working with the client through the closing process. 4. Conduct product demonstration session.

5. Helping clients registration, KYC and property onboarding process. 6.

Building business relationships with current and potential clients to create new business opportunities. 7. Setting sales goals weekly, monthly, QRT & Yearly.

8. Meeting or exceeding monthly sales goals. 9.

Maintain knowledge of all product and service offerings of the company. 10. Working with the team and keep developing new market opportunities 11.

Perform any other jobs assign by management Requirements Higher secondary/Graduation / Post Graduation Must have language proficiency: English, Hindi 1+ years experience Must possess strong customer service skills Excellent written and verbal communication Must have good negotiation skills Must be able to create good presentations Must have excellent interpersonal skills Must be detail oriented and an active listener Ability to work under pressure Benefits: Health insurance Supplemental pay types: Performance bonus Yearly bonus Higher Secondary, Diploma, Under Graduation/Post Graduation, BBA, MBA, masters in Hospitality & tourism or equivalent

0-1 year

1. Proven inside sales experience, Track record of over-achieving quote 2. Strong phone presence and experience dialling dozens of calls per day 3. Proficient with corporate productivity and web presentation tool 4. Excellent verbal and written communications skills, Strong listening and presentation skills 5. Ability to multi-task, prioritize, and manage time effectively. 6. BBA, MBA, masters in Hospitality & tourism or equivalent 7. 6 months to 12 months of similar experience. 8. Local Language

[Apply Now](#)

#### **Cross References and Citations:**

**1. Business Development Executive- Bengaluru CustomerservicejobsJobs Bengaluru Customerservicejobs** [↗](#)

2. **Business Development Executive- Bengaluru Interiordesignjobs Jobs Bengaluru Interiordesignjobs ↗**
3. **Business Development Executive- Bengaluru CounselorjobsJobs Bengaluru Counselorjobs↗**
4. **Business Development Executive- Bengaluru DatascientistjobsJobs Bengaluru Datascientistjobs↗**
5. **Business Development Executive- Bengaluru Respiratorytherapistjobs Jobs Bengaluru Respiratorytherapistjobs ↗**
6. **Business Development Executive- Bengaluru ThehiredjobsJobs Bengaluru Thehiredjobs↗**
7. **Business Development Executive- Bengaluru Usajobsfinder Jobs Bengaluru Usajobsfinder ↗**
8. **Business Development Executive- Bengaluru Vietnamjobs Jobs Bengaluru Vietnamjobs ↗**
9. **Business Development Executive- Bengaluru HtmljobsJobs Bengaluru Htmljobs↗**
10. **Business Development Executive- Bengaluru CameroonjobsJobs Bengaluru Cameroonjobs↗**
11. **Business Development Executive- Bengaluru PolicejobsJobs Bengaluru Policejobs↗**
12. **Business Development Executive- Bengaluru Searchenginejoblistings Jobs Bengaluru Searchenginejoblistings ↗**
13. **Business Development Executive- Bengaluru Musicjobs Jobs Bengaluru Musicjobs ↗**
14. **Business Development Executive- Bengaluru Canadajobsearch Jobs Bengaluru Canadajobsearch ↗**
15. **Business Development Executive- Bengaluru Londonjobscareer Jobs Bengaluru Londonjobscareer ↗**
16. **Business Development Executive- Bengaluru ArchaeologyjobsJobs Bengaluru Archaeologyjobs↗**
17. **Business Development Executive- Bengaluru Ophthalmologistjobs Jobs Bengaluru Ophthalmologistjobs↗**
18. **Business Development Executive- Bengaluru Seasonaljobs Jobs Bengaluru Seasonaljobs ↗**
19. **Business development executive- bengaluru Jobs Bengaluru ↗**
20. **AMP Version of Business development executive- bengaluru ↗**

21. **Business development executive- bengaluru Bengaluru Jobs** ↗
22. **Business development executive- bengaluru Jobs Bengaluru** ↗
23. **Business development executive- bengaluru Job Search** ↗
24. **Business development executive- bengaluru Search** ↗
25. **Business development executive- bengaluru Find Jobs** ↗

Source: <https://in.expertini.com/jobs/job/business-development-executive-bengaluru-bengaluru-mytraval-y-worldwide-4856600000/>

Generated on: 2024-05-05 by Expertini.Com