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Business Development Executive

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Company: The Little Biggest Design Company

Location: delhi

Category: other-general

Company DescriptionThe Little Biggest Design Company is a creative studio based in New Delhi that provides various services like Web Design, Web Development, Graphic Design, Digital Marketing, Social Media Management, Mobile App Development, and Content Creation. With expertise in multiple domains, the company is committed to delivering top-notch solutions to its clients through a collaborative and creative team approach. Role DescriptionThis is a full-time on-site role for a Business Development Executive. The Business Development Executive will be responsible for driving new business development initiatives, lead generation, and account management. The candidate will be required to work from the company's office in New Delhi and will be responsible for building and maintaining relationships with clients, understanding their business goals, and providing them with appropriate solutions. Qualifications New Business Development and Lead Generation skillsStrong business acumen and communication skillsExperience in account management and client relationship buildingBachelor's degree in Business Administration, Marketing, or related fieldExcellent presentation and negotiation skillsProficient in the formulation of proposals, presentations, and CRM software, in addition to Microsoft Office SuiteExperience in the Graphic designing, digital marketing, web development industry is a plusThe work shift will be of 9 hours, from Monday through Friday, from 9:30 a.m. to 5:30 p.m. There will be weekend off.Office Location: Aruna Asaf Ali Marg, Block A, Qutab Institutional Area, New Delhi, Delhi 110016 India

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