

Business Development Executive-Reputed Capsule Manufacturing Industry-Delhi, NCR, India-25K-Aadil

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Company: Seven Consultancy

Location: Noida

Category: other-general

JOB DETAILS

1. Identifying, qualifying, and securing business opportunities; coordinating business generation activities; developing customized targeted sales strategies
2. Building business relationships with current and potential clients
3. Understanding client needs and offering solutions and support; answering potential client questions and follow-up call questions; responding to client requests for proposals (RFPs)
4. Collaborating with sales and leadership to secure, retain, and grow accounts
5. Creating informative presentations; presenting and delivering information to potential clients at client meetings, industry exhibits, trade shows, and conferences
6. Creating and maintaining a list/database of prospect clients; maintaining a database (Salesforce, CRM, Excel, etc.) of prospective client information
7. Cold calling; making multiple outbound calls to potential clients; closing sales and working with the client through the closing process
8. Meeting all quotas for cold, active, inactive calls, appointments, and interviews; meeting or exceeding annual sales goals

FUNCTIONAL AREA

Business Development Executive, Business Development Executive Job In Capsule Manufacturing industry, Capsule Manufacturing Industry Job in Delhi, Capsule Manufacturing

Industry Job in NCR, Capsule Manufacturing Industry Job in India, Capsule Manufacturing Industry Job in North India, Capsule Sales Job In Delhi, Capsule Sales Job In NCR, Capsule Sales Job In India, Capsule Sales Job In North India, Business Development Executive Job in Delhi, Business Development Executive Job in NCR, Business Development Executive Job in India, Business Development Executive Job in North india, Job for Business Development Executive in Capsule Manufacturing Industry Delhi, Job for Business Development Executive in Capsule Manufacturing Industry NCR, Job for Business Development Executive in Capsule Manufacturing Industry India, Capsule Manufacturing Recruitment Agencies in Delhi, Capsule Manufacturing Placement Agencies in Delhi, Capsule Manufacturing Placement Consultants in Delhi, Capsule Manufacturing Recruitment Consultants in Delhi, Medical Recruitment agencies in Delhi, Capsule Manufacturing Jobs Placement Agency in Delhi, Capsule Manufacturing Recruitment Agencies in India, Capsule Manufacturing Placement Agencies in India, Capsule Manufacturing Placement Consultants in India, Capsule Manufacturing Recruitment Consultants in India, Medical Recruitment agencies in India, Capsule Manufacturing Jobs Placement Agency in India.

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