Business Development Manager

Apply Now

Company: Pylon Management Consulting

Location: india

Category: other-general

Please find the details.About Pylon Management ConsultingFounded in 2004, in its 19th Year of operation, PYLON is the India's leading Talent Search Company founded and led by people from the premier colleges like IIT Delhi, IIT Mumbai, and PEC Chandigarh. We are an 100+ people strong company with offices in Gurgaon, Bangalore, Mumbai and Kolkata. We specialize in sourcing, assessing and placing exceptional talent that fits our client's culture and business strategy. We have developed an enviable reputation for excellent service within the industry. We act as a gateway to provide talent acquisition and management services to our customers. We provide Talent Search and Recruitment Services to a variety of industries and functions.Industry Focus: IT - Software & Hardware, KPO, e-commerce, Banking Financial Services and Insurance (BFSI), KPO, Management Consulting, FMCG/CD, Investment Banking, Hospitality, Telecom, Infrastructure.Functional Focus: Information Technology- All functions, Finance/Accounts, Sales/Marketing, Human Resource (HR), Operations, Auditing, Legal/Compliance, Data Analytics/Statistical Modeling/Statistician, Market Research, Purchase/Supply Chain management, KPO operations etc.We are a young team of hardworking and dedicated professionals always committed to serve our customers with passion, zeal and enthusiasm.Job Description Urgent Hiring (Work From Home)Business Development Executive (Recruitment agency/Staffing Company experience needed Only)Experience a Minimum 1-10 year as a BD in any Recruitment agency or Staffing CompanySalary 5L + per annumExcellent communication skills neededImmediate Joiner New Customer Acquisition & B2B Sales. Cold calling and Negotiation skills Accounts Management skills Conversion of leads received from various marketing channels. Preparing

short-term and long-term sales plans, sales approaches and strategies. Consistently achieve revenue targets in line with organizational objectives.To understand customer requirements in the geography assigned and future productportfolio improvement based on past customer feedback.

Apply Now

Cross References and Citations:

1. **Business Development Manager TelecomjobsJobs india Telecomjobs**↗

2. **Business Development Manager Findsalesjobs Jobs india Findsalesjobs** ↗

3. **Business Development Manager Photographerjobs Jobs india Photographerjobs** ↗

4. **Business Development Manager Baghdadjobs   Jobs india Baghdadjobs** ↗

5. **Business Development Manager Searchcanadajobs Jobs india Searchcanadajobs** ↗

6. **Business Development Manager JobsinaustraliaJobs india Jobsinaustralia**↗

7. **Business Development Manager TheflexiblejobsJobs india Theflexiblejobs**↗

8. **Business Development Manager Smartjobsearch Jobs india Smartjobsearch** ↗

9. **Business Development Manager Shanghaijobs Jobs india Shanghaijobs** ↗

10. **Business Development Manager MedicaljobsnearmeJobs india Medicaljobsnearme**↗

11. **Business Development Manager ManchesterjobsearchJobs india Manchesterjobsearch**↗

12. **Business Development Manager Computerjobs Jobs india Computerjobs** ↗

13. **Business Development Manager DallasjobsJobs india Dallasjobs**↗

14. **Business Development Manager Manufacturingjobsnearme Jobs india Manufacturingjobsnearme** ↗

15. **Business Development Manager TheflexiblejobsJobs india Theflexiblejobs**↗

16. **Business Development Manager Birminghamjobs Jobs india Birminghamjobs** ↗

17. **Business Development Manager Jobsearchnews Jobs india Jobsearchnews** ↗

18. **Business Development Manager Interiordesignjobs Jobs india Interiordesignjobs** ↗

19. **Business development manager Jobs India** ↗

20. **AMP Version of Business development manager** ↗

21. **Business development manager India Jobs** ↗

22. **Business development manager Jobs India** ↗

23. **Business development manager Job Search** ↗

24. **Business development manager Search** ↗

25. **Business development manager Find Jobs** ↗