

Business Development Specialist

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Company: Poetry Design & Build

Location: bangalore

Category: other-general

Company Description

Poetry Design & Build, founded in 2020, is a company that offers quality architectural and construction services at affordable rates. With a collective experience of over 30 plus years, Poetry aims to eliminate the challenges of traditional construction management by providing an integrated architectural and construction solution. This streamlines project management for clients by offering all services under one point, enhancing the quality of design, planning, execution, and coordination.

Role Description

This is a full-time on-site role for a Business Development Specialist located in Bengaluru. The Business Development Specialist will be responsible for conducting market research, generating leads, achieving sales targets, providing excellent customer service, and utilizing analytical skills to identify business opportunities. Effective communication and a committed attitude is key in this role to generate results and achieve targets.

Qualifications

1-2 years of experience working in Residential Sales focused on Villas/Plots preferred
Willingness to travel around the city and tie-up with leading plotted developers
Lead Generation skills in the Real Estate Industry using organic and digital methods
Excellent Customer Service skills with ability to work independently and generate results
Strong problem-solving skills and business acumen in the Residential Real Estate industry

Excellent team player with ability to work with other teams like the design, projects and other stake holders to achieve set targets

Experience in the construction or architecture industry is a plus

Bachelor's/Masters degree in Business, Marketing, or related field

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