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Business Development Specialist

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Company: JAG RESTAURANTS PTE LTD

Location: india

Category: other-general

Company DescriptionJAG Restaurants Pte Ltd is a food and beverage lifestyle company that focuses on creating exceptional experiences. Currently, the company has two projects under its belt and plans to expand further in the near future. One project is Restaurant JAG, a 1 MICHELIN Star Contemporary French Fine Dining Restaurant that emphasizes seasonal vegetables and exceptional proteins. The other project is a casual all day European continental restaurant, under development.Role DescriptionThis is a remote contract role for a Business Development Specialist. The Business Development Specialist will be responsible for lead generation, market research, and proposal submission. The day-to-day tasks may include identifying potential business opportunities, conducting market analysis, developing relationships with clients, and providing a solutions' driven package. Please note that this is a remote role.QualificationsAnalytical Skills and Market Research skillsExcellent CommunicationExperience in lead generation and business developmentAbility to work independently and remotelyExperience in the food and beverage industry deals, is a mustBachelor's degree in Business, Marketing, or a related field

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