

Channel Manager/BDM – Partner Alliances

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Company: Cholamandalam Securities Limited

Location: kolkata

Category: other-general

About the job Designation: Channel Manager/BDM – Partner Alliances Vertical: Chola Securities Limited Location: Kolkata, Siliguri Chola Security Limited is a fully owned subsidiary of Cholamandalam Investment Finance Ltd, a Murugappa Group company. We are in the business since last 28 Years mainly present across southern part of the country Job Location:- Kolkata , Siliguri , Guwahati Responsibilities: Acquisition of Franchisee, DIGI partners & Remisier. Generating business from these partners. Build rapport with these Partners & help them on-board their clients across products. Conduct training of Partners for all our products across Direct Equity & Investment products like Mutual Funds, Portfolio Management Services (PMS), AIFs, Insurance, Bond, Fixed Deposit etc. with the help of products & training team. Ensure best services to the distributors. Help distributors on joint calls. Qualification & Experience: Should be from Broking Industry with minimum of 1 Year of experience. B2B Experience is preferable. Experience of selling Equity broking products along with Mutual Funds, PMS etc needed. Need to have good communication skill. Need to have ability to learn and update regularly on Capital Markets. Desired to achieve sales target. If your profile matches the above requirement, please share your updated CV to abhinavkumarsk@chola.murugappa.com

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