

Channel Manager/BDM – Partner Alliances

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Company: Cholamandalam Investment and Finance Company Limited

Location: raipur

Category: other-general

Designation: Channel Manager/BDM – Partner Alliances Vertical: Chola Securities

Limited Location: Raipur, Chhattisgarh Chola Security Limited is a fully owned subsidiary of

Cholamandalam Investment Finance Ltd, a Murugappa Group company. We are in the

business since last 28 Years mainly present across southern part of the

country.s. Responsibilities: Acquisition of Franchisee, DIGI partners & Remisier. Generating

business from these partners. Build rapport with these Partners & help them on-board their

clients across products. Conduct training of Partners for all our products across Direct Equity &

Investment products like Mutual Funds, Portfolio Management Services (PMS), AIFs,

Insurance, Bond, Fixed Deposit etc. with the help of products & training team. Ensure best

services to the distributors. Help distributors on joint calls. Qualification & Experience: Should

be from Broking Industry with minimum of 1 Year of experience. B2B Experience is preferable.

Experience of selling Equity broking products along with Mutual Funds, PMS etc needed. Need

to have good communication skill. Need to have ability to learn and update regularly on Capital

Markets. Desired to achieve sales target. If your profile matches the above requirement,

please share your updated CV to smitavs@chola.murugappa.com

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