

Cluster Manager

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Company: Hasbro Clothing Pvt. Ltd.

Location: Madurai

Category: other-general

We are HASBRO Clothing Pvt Ltd, we own the Menswear Apparel brand BASICS. We have 100 + Exclusive outlets and 900 + Large format throughout India.

We are currently in look for a Cluster Manager for Tamil Nadu based in Madurai. The ideal candidate will guide the HASBRO - BASICS - EBO store sales force by reviewing sales results, pursuing effective training, and setting goals for store sales teams. This candidate should have an ability to understand customers needs in the Tamil Nadu territory and educate the sales force on effective sales techniques for the area. The job details are mentioned below;

Responsibilities

Interpret sales and marketing data and determine effective sales representatives and strategies;

Educate and train both store staffs and the consumers about the product - BASICS;

Forecast and set goals for store sales teams.

Qualifications

Master's/Bachelor's degree;

Experience with business to customer sales, ideally from Retail - Apparel;

Strong management, time management and communication skills;

Ability to work in fast paced working environment.

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