

Dealer Development Specialist

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Company: Dream EV World Pvt Ltd

Location: jaipur

Category: other-general

Company DescriptionWe, Dreams EV World Pvt Ltd, are distributors of scooters of Joy e-bikes in Jaipur, Rajasthan, a prominent electric vehicle company providing high-quality, made-in-India 2-wheelers. I am reaching out to you with an exciting proposal that could revolutionize last-mile delivery services for our Company and create a positive impact on the delivery and e-commerce space in India.

Role DescriptionThis is a hybrid role for a Senior Sales Executive located in Jaipur. As a Senior Sales Executive, you will be responsible for selling our electric vehicles to potential customers. Your day-to-day tasks will include developing and maintaining relationships with clients, identifying new business opportunities, develop dealers, negotiating contracts, and closing deals. This is a full-time position that requires excellent communication, analytical, and problem-solving skills.

QualificationsA bachelor's degree or higher in Business Administration, Marketing, or a related field
Experience in sales, preferably in the automotive industry
Excellent knowledge of sales processes, customer relationship management (CRM) tools, and sales software
Proven track record of meeting and exceeding sales targets
Strong negotiation, communication, and interpersonal skills
Ability to work independently and as part of a team
Flexibility and adaptability to a fast-paced work environment
Proficiency in Microsoft Office suite, especially Excel and PowerPoint
Valid driver's license and willingness to travel for work as needed
If you meet these requirements and are passionate about electric vehicles and sales, we encourage you to apply.

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