Digital Supply Chain Architect - Presales

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Company: Westernacher

Location: India

Category: other-general

About Westernacher Committed to innovation, since 1969 Westernacher Consulting has operated worldwide, with more than 1000 consultants in Europe, Asia, and the Americas. We provide global business and SAP consulting, serving medium to large-sized enterprises striving for innovation, operational excellence, and profitable, sustainable growth. Headquartered in Heidelberg, Germany, Westernacher Consulting is the global leader in business process and technology innovation. If you enjoy working with high-caliber people on interesting projects in a thriving partnership organization, Westernacher is the place to be! To strengthen our team we are looking for Digital Supply Chain Architect - Presales. Position Name : Digital Supply Chain Architect - Presales Location: Remote Roles & Responsibilities: Work closely with the presales team during the solution phase and ensure the deliverables are aligned with MU & customer requirements. Making the optimum use of solution with the right delivery mix(levels and location). Liaising with subject matter experts from different geo-consulting teams, Responsible for solving assigned service opportunities, with high quality, within agreed SLAs/timelines & meeting the expectations of the respective market unit and the end customer. Participate in customer workshops to understand customer requirements & scope as required and provide effort estimates, program approach, and timeline. Ensure compliance with the solutions process and secure required approvals as per the opportunity management process and defined delegation of authority. Strive to continuously improve the bid quality, and value proposition resulting in a higher win ratio. What we are looking for 10+ years of hands-on SAP Technology or Functional consulting Good understanding of SAP RISE offerings. Must have 3+ years of presales experience in

working on RFXs & familiar with the pre-sales processes. Minimum 2-3 end to end implementation in EWM & TM 3+ years of experience in the Digital core i.e. S/4HANA Solution Architecting skills in Digital Supply chain (EWM, TM) and experience in driving customer workshop Must be able to visualize the solution holistically across different modules and generate high-level design, Effort estimates, Program approach, and project plan. Knowledge about the latest SAP delivery methodologies and SAP product portfolio & its roadmap. Overall good understanding of SAP application/module architecture knowledge desirable to comprehend customer needs & solutions appropriately. Excellent verbal, and written communication skills, presentation skills, strong client-facing, conceptualization, and articulation skills. Ability to work effectively with international and virtual teams. Capacity to continuously acquire new knowledge in an independent, proactive way. Analytical and solution-oriented thinking Why Westernacher? Competitive remuneration package (salary, bonus, benefits). Inspiring and exciting, innovative working environment. International company culture and minimal hierarchical structure. Chance to work on complex projects from different industries and add to your business process know-how. Flexible working hours and hybrid working model. Powered by JazzHR

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