

Education Counselor

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Company: Excellent Placement Services

Location: Thane

Category: other-general

Job Title - Education Counsellor Employment type Permanent Industry of the Employer Education / Training Department / Functional Area of the Job Operations Management / Process Analysis Job Description

We are looking for experienced Education Counselors (Sales Profile) .They should be experience for any sales background for minimum 1-5 years. We are offering 2,00,000 to 6,00,000 LPA.

This post is for immediate Joiners only.

Job Description:

- > Structured counseling session.
- > Lead generation
- > FIX appointments and conduct demo sessions on a daily basis including proper follow-ups.
- objection Handling and price negotiation to generate sales revenue.

- > Achieving Targets.
- > Maintaining Revenue.
- > The candidate must have good communication skills and convincing skills
- > Competitive Sales
- > Active listening skills
- > Client Handling skills
- > Ability to handle stress and rejection in soliciting clients solution oriented with effective problem solving skills.

Keywords / Skills Education Counselor, Client Servicing, Lead Generation, Lead Management, Sales Management, Sales Process Mandatory Skills- Not Mentioned -Total Experience 1 Yr to 6 Yrs. Salary Type Yearly Annual Salary Offered 2.5 Lakh / Yr to 6 Lakh / Yr

Location of the Job Noida, Pune, Amritsar, Ludhiana, Chandigarh, Delhi, Mohali, Jalandhar Job Type :Full time Shift Type :Morning

Thanks.

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