

Equity Dealer / Portfolio Manager

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Company: ADVENXA

Location: Ernakulam

Category: other-general

Job Title: Equity Dealer /Portfolio Manager Location: Kollam: Pathanapuram, Kollam Town, Chinnakada Trivandrum: Karamana, Trivandrum Town, Nedumangad Salary: 20,000.00 - 27,500.00 per month Execute client orders and operate stock trading terminals with precision. Confirm trades by the end of the day (EOD) and ensure accurate record-keeping. Update clients on their positions and provide regular market insights. Resolve customer queries promptly and effectively. Ensure accurate and timely execution of orders on the trading terminal. Activate inactive clients and encourage maximum participation. Guide customers to increase trading volumes and overall revenue. Cross-sell other financial products and services. Engage in regular client interactions and conduct meetings to maintain strong relations. Seek references from existing clients to acquire new clients. Keep clients informed about market trends, company research reports, and new IPOs.

Requirements Equity trading Securities knowledge NCFM/NISM certification Commodity trading Proficiency in handling demat accounts Derivatives expertise Ability to punch trades accurately Familiarity with third-party products Benefits Health insurance Leave encashment Life insurance Provident Fund Supplemental Pay Types: Commission pay Performance bonus Shift allowance Yearly bonus

Any Degree

1-3 years

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