

Floor Manager

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Company: Reliance Retail

Location: Meerut

Category: other-general

Job Responsibilities

• To achieve the revenue and gross margin targets for the categories managed • margins and minimize expenses, including dump and shrinkage merchandising including product label, accurate and updated prices, sales planning. • Monitor sales figures vis-à-vis plan/forecast and interpret shrinkage on floor is minimized as per company guideline. • Increase sales and special/periodic promotional offers, point-of-purchase promotional materials, stock turns for the category • To ensure effective stock and visual To optimize the store display stock and back-store inventory to increase the trends to facilitate inventory planning along with the Sales Manager/Buyer. • Work closely with buying team to ensure 100% fill rate at Education Requirements Graduate/Post Graduate Skills & Competencies • Customer Connect • Communication • People Management • Planning & Decision Making Organizing • Business Acumen & Analytical Thinking • Result Orientation •

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