

Freshers - Delhi

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Company: MyOperator

Location: India

Category: business-and-financial-operations

Job Description

Roles and Responsibilities

This role will be responsible for Onboarding of WABA clients.

Which will include to ensure that they should have FB verified.

If they dont have FB verified FBM agent needs to get the process completed with the client.

This role will be responsible for doing essential follow up until the activation process gets completed.

Reports need to be built monthly, weekly for activation status.

Candidates should have good written and spoken English skills.

Ideal Candidates must have good customer support etiquettes.

Requirements

As a Business Consultant in our Enterprise Sales team, you will play a pivotal role in driving revenue growth by acquiring and nurturing relationships with enterprise customers.

You will be responsible for understanding their unique needs and delivering tailored MyOperator solutions. The ideal candidate will possess 4-6 years of industry experience in SAAS or related sectors and will have a comprehensive understanding of enterprise customer management, including interactions with CXOs. Apart from energy, you will be bringing your existing business relationships to the table.

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