

## Immigration Consultant

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Company: Skybridge Global LLP

Location: Uncha Siwana

Category: business-and-financial-operations

Job Description: Immigration Consultant  
Company Name: Skybridge Global LLP  
Location:

Gurugram, Sector 54 (Near 53-54 Metro Station)  
Salary Range: INR 25,000 35,000 /month

Position Overview: Skybridge Global LLP is actively seeking a dedicated Immigration

Consultant to join our team located conveniently near the 53-54 Metro Station in Gurugram, Sector 54. The incumbent will be responsible for engaging potential clients via telephone, providing detailed information about our products or services, addressing inquiries, and ensuring customer satisfaction. This role necessitates exceptional communication abilities, a proactive approach, and a commitment to delivering excellent service in a fast-paced environment.

Key Responsibilities:

1. Cold Calling: Initiate contact with potential clients over the phone to introduce Skybridge Global LLP's offerings and generate leads.
2. Client Engagement: Interact with clients professionally to comprehend their needs, resolve queries, and present appropriate solutions.
3. Product/Service Expertise: Stay updated on Skybridge Global LLP's products or services to effectively communicate their features, benefits, and unique selling points.
4. Follow-Up: Execute consistent follow-ups with prospective clients to nurture relationships and facilitate conversion.
5. Data Management: Maintain meticulous records of client interactions, sales activities, and feedback utilizing CRM software or other specified tools.
6. Team Collaboration: Collaborate closely with the sales and marketing teams at Skybridge Global LLP to align strategies, share insights, and optimize lead conversion.
7. Feedback and Reporting: Provide regular feedback to the management team at Skybridge Global LLP regarding market trends, client preferences, and potential growth opportunities.

Qualifications and Skills:

1. Educational Background: Bachelor's degree

in any field 2. Experience: Previous experience in Immigration Industry in sales profile. Preference given to Candidates with background in Canada PR, Australia PR or Germany Job Seeker Visa. 3. Communication Skills: Outstanding verbal and written communication abilities in english. Ability to convey Skybridge Global LLP's product/service details convincingly. 4. Interpersonal Skills: Demonstrated interpersonal skills with the capacity to establish rapport and maintain positive client relationships. 5. Technical Proficiency: Familiarity with CRM software, MS Office Suite, and other relevant technological tools. 6. Time Management: Exceptional time-management skills with a focus on prioritizing tasks and meeting deadlines. 7. Adaptability: Flexibility to adapt to evolving business requirements and excel in a dynamic setting. Benefits: Competitive monthly salary ranging from INR 25,000 to 35,000/month. Comprehensive training programs and professional development opportunities. Potential for career advancement within Skybridge Global LLP. Supportive and collaborative work environment located near the 53-54 Metro Station. Interested candidates meeting the specified criteria are invited to send your resume at [info@skybridge-global.com](mailto:info@skybridge-global.com) or call us directly to our recruitment manager +91 9311126192.

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