

## International Recruitment Manager

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Company: ApplyBoard

Location: India

Category: other-general

### The Opportunity

We are looking for an experienced, well connected and organized International Recruitment Manager to join our growing Overseas Team and take our company and platform to the next level.

#### **What you'll be doing every day:**

Represent ApplyBoard brand to promote ApplyBoard services to agents, international educators, and prospective students

Increase international student enrolment at ApplyBoard by recruiting international students from diverse regions

Negotiate terms of engagement, provide training to agents and their staff, and keep the agent contacts engaged with ApplyBoard through regular communication

Undergo presentations in the local marketplace to further promote ApplyBoard

Train and guide agents to improve the quality and volume of international applicants, ensuring top quality

Disseminate communications and activities online using CRM and social media platforms including delivering key messages and encouraging engagement from potential and current students

Implement marketing and recruitment strategies through research and market analysis to maximize international student outreach

Proactively undergo agent outreach

**What you bring to the table:**

Fluent in English

Post-secondary education or equivalent experience

Minimum 2 years of international student recruitment experience for secondary and/or post-secondary institutions

Exceptional communication verbal and written skills

Autonomous self-starter, with the ability to work independently within a team-based environment

Aptitude for prioritizing tasks with an attention to detail to ensure information accuracy

Exceptional problem-solving skills under ambiguous circumstances to ensure you provide the best outcome for our students while maintaining integrity with our partner relationships

Experience working with educational consultants and or post-secondary institutions directly; considered a bonus

Experience working with a CRM; considered an asset

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