

IT Sales Lead SAAS product USA based company

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Company: Talent Corner

Location: India

Category: other-general

Roles and Responsibilities

Identify and target potential clients within the manufacturing sector who could benefit from our software solutions. Develop and execute strategies to acquire new customers.

exp of working with global Auto manufacturing industrial company

Desired Candidate Profile

- Proficiency with CRM software (e.g., Salesforce, Hubspot) and other sales tools.

Ariba and PLM. knowledge

Perks and Benefits

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