

Jio Point Lead

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Company: Jio

Location: India

Category: computer-and-mathematical

We at Jio are hiring **Jio Point Lead for Tamil Nadu**

Key requirements are

1. Graduation and MBA preferred
2. Experience of 4-6 years

Location: Tirunelveli, Ramanathapuram, Sivakasi, Theni, Pudukkottai, Thanjavur, Mayiladuthurai, Kumbakonam, Thiruvarur

Job Description

1. Drive channel expansion in the catchment territory.
2. Monitor the performance of retail outlets in the catchment territory.
3. Drive acquisition and revenue targets - inbound and outbound.
4. Operationalize all the Jio points within a Jio Centre.
5. Own performance of the preferred outlets of the territory.
6. Ensure world class customer experience at Jio Points.
7. Maintain hygiene and governance at Jio Points.
8. Monitor and manage productivity of the team.
9. Monitor, evaluate and train the team and channel partners.

Skill Set

1. Territory familiarity,
2. Distribution management skills.
3. People management skills.
4. Communication skills.
5. Influencing and negotiation skills.
6. Problem solving skills.
7. Process orientation

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