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Jobs For Inside Sales Executive-Reputed Cloud Industry-Bangalore, Bengaluru, Karnataka, India-3 Lakhs-Vandana

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Company: Seven Consultancy Location: Bengaluru Category: other-general

JOB DETAILS

- 1. Pitch for IT Products/ Services to the Prospective Clients in US.
- 2. Contact the C Level Executives (CEO, COO, etc) of the Prospective Clients.
- 3. Interact and proactively understand customer's requirements and translate it into Business.
- 4. Adhere to Lead Generation targets on monthly basis.
- 5. To Build and maintain a sales pipeline based on highly targeted database
- 6. Well versed with Excel & Report metrics.
- 7. Excellent communication, Interpersonal and presentation skills
- 8. Should know how to close calls in tech support
- 9. Develop and Maintain proper interaction and reputation with the clients
- 10. Understand the business needs of the Clients

FUNCTIONAL AREA

Inside Sales, Inside Sales Jobs in Bangalore, Inside Sales Jobs in Bengaluru, Lead generation, Outbound sales, Inbound sales, Jobs For Inside sales in Bangalore, Jobs in Cloud Industry, Inhouse sales, Inhouse sales jobs in Bangalore, Jobs For Inside sales in Bengaluru, Inside Sales Jobs in Cloud Industry, Cloud Industry Jobs, Cloud Industry Jobs in Bangalore, Cloud Industry Jobs in Bengaluru, Cloud placement agencies in Bangalore, Cloud Recruitment agencies in Bangalore, Cloud placement agencies in Karnataka, Cloud

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