

Jobs For Pre-Sales Manager-Reputed IT Industry-Bangalore, Bengaluru, Karnataka, India-5 Lakhs-Vandana

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Company: Seven Consultancy

Location: Bengaluru

Category: other-general

JOB DETAILS

1. Working with Sales Team to develop and implement specific produce account specific solutions
2. Presenting the design and value of proposed company's solution to customers and prospects
3. Anticipating technology and/or market trends and provides guidance on their application to external customers and feedback of business requirements
4. Successfully building relationships with sales team members, partners and customers in support of sales team objectives and engages and leverages corporate resources, and personnel as appropriate.
5. Qualifying sales opportunities in the terms of customer technical requirements
6. Conducting demonstrations of various technology products to medium/large audiences using customized configurations targeting specific customer requirements
7. Assists in all levels of technical account planning and accompanies sales account managers on visits to customers
8. Product presentations and demonstrations
9. Assists with the qualification of the opportunities and/or identification of target accounts
10. Support with technical qualification of sales opportunities

FUNCTIONAL AREA

Presales, Presales Manager, Presales Manager Jobs, Lead generation, Presales Jobs in Bangalore, Presales Manager Jobs in Bengaluru, Inside Sales, Inside Sales Mangar, Inhouse Sales, Inhouse IT Sales, CRM, CRM Sales, Jobs For Presales in Bangalore, Jobs For Presales in Bengaluru, IT Inhouse Sales, IT Presales Jobs, Jobs in IT Support Industry, IT Support Industry Jobs in Bangalore, IT Support Industry Jobs in Bengaluru, IT placement agencies in Bangalore, IT Recruitment agencies in Bangalore, IT placement agencies in Karnataka, IT Recruitment agencies in Karnataka, IT placement agencies in India, IT Recruitment agencies in India, placement consultancy in Bangalore, best placement consultancy in Bangalore, top placement consultancy in Bangalore, placement consultancy in India, best placement consultancy in India, top placement consultancy in India.

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