

Jobs For Sr. Sales Executive-Reputed Sales & Marketing Industry-Bangalore, Bengaluru, Karnataka, India-4 Lakhs-Vandana

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Company: Seven Consultancy

Location: Bengaluru

Category: other-general

JOB DETAILS

1. Make outbound calls to increase site visits efficiently
2. Promptly follow up on appointments fixed/site visits arranged
3. Use company script guidelines appropriately and follow detailed briefs to conduct/make calls
4. Generate leads through active and passive database
5. Mine leads from campaign calls landing in the call centre
6. Keep accurate and detailed records of calls made and results achieved
7. Work closely with Business development/Sales team for Client appointments and achieve conversion
8. Coordinate and liaise with internal and external stakeholders as and when required
9. Periodic reporting to Management.

FUNCTIONAL AREA

Cold Calling, BDE, Lead Generation, Sr Sales Executive, Sales Planning, Sales Executive, Sr Sales Executive Jobs in Bangalore, Sr Sales Executive Jobs in Bengaluru, Sales & Marketing Industry Jobs, Sales & Marketing Industry Jobs in Bangalore, Sales & Marketing Industry Jobs in Bengaluru, B2B Sales, Business Development, Sales & Marketing placement agencies in Bangalore, Sales & Marketing Recruitment agencies in Bangalore, Sales & Marketing placement agencies in Karnataka, Sales & Marketing Recruitment

agencies in Karnataka, Sales & Marketing placement agencies in India, Sales & Marketing Recruitment agencies in India, placement consultancy in Bangalore, best placement consultancy in Bangalore, top placement consultancy in Bangalore, placement consultancy in India, best placement consultancy in India, top placement consultancy in India.

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