

Junior Specialist Korea Plus

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Company: Invest India

Location: new delhi

Category: other-general

About the Department Invest India is the National Investment Promotion and Facilitation Agency under the Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce and Industry, Government of India. It hosts teams working with various government initiatives such as Make in India, Startup India, AGNii, and PMG. We are looking for candidates who are passionate about India's growth story and can work actively with investors from South Korea towards building the investment pipeline across various sectors by partnering with our domestic, international, government and private stakeholders.

Key Responsibilities

- Market Research and Analysis:**
 - Conduct comprehensive research on investment trends, market dynamics, and competitor activities within the South Korea.
 - Analyze macroeconomic indicators, regulatory frameworks, and investment policies of South Korea to identify potential opportunities and challenges.
 - Provide insightful reports and recommendations to senior management based on research findings.
 - Prepare knowledge briefings and strategic collateral on domestic policy and macro-economic development for key governmental engagements with foreign investors and industry.
- Investor Outreach and Relationship Management:**
 - Develop and maintain strong relationships with potential investors, key stakeholders, and business associations in South Korea.
 - Act as a primary point of contact for inquiries from Korean investors, providing information on investment opportunities, incentives, and procedures.
 - Organize investment promotion events, roadshows, and seminars to showcase investment opportunities in India, and build the investment pipeline from South Korea.
 - Develop investor presentations highlighting major macro-economic reforms, ease of doing business measures, key

investment projects and sectoral opportunities tailored to foreign investors and stakeholders from the region.

3. Facilitation of Investment Projects:

- Liaise with relevant government agencies, industry associations, and service providers to facilitate investment projects initiated by South Korean investors.
- Guide investors through the investment process, assisting with regulatory approvals, permits, licenses, and other administrative requirements.
- Ensure smooth communication and coordination between investors and various stakeholders to expedite project implementation.

4. Policy Advocacy and Stakeholder Engagement:

- Advocate for policy reforms and regulatory enhancements that support foreign investment and improve the business environment for South Korean investors.
- Collaborate with government agencies, industry associations, and international organizations towards recommending policy interventions and addressing investor concerns.
- Represent the agency at conferences, forums, and meetings with Korean stakeholders to promote dialogue and partnership opportunities.

5. Performance Monitoring and Reporting:

- Track key performance indicators (KPIs) related to South Korean investments, including leads generated, investments facilitated, and jobs created.
- Prepare regular reports and presentations for senior management and stakeholders, highlighting achievements, challenges, and opportunities in the Korean market.
- Identify areas for improvement and recommend strategies to enhance the agency's effectiveness in attracting and retaining South Korean investment.

Qualifications

- Bachelor's or Masters degree (Public Policy, Development Studies, Economics, Business Management, Law or a related field will be preferred)
- 2-5 years of work experience (Consulting/ Investment Banking/ Multilateral Institutions/ Public Policy/Commercial Law will be preferred)
- Strong Research, Communications, Coordination, Relationship Management, Cross-Functional Collaboration Skills
- Expertise with Microsoft Excel, MS Word, Power-Point and Strong Presentation Skills
- Candidate having proficiency in both reading and writing the Korean language (Preferred)

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