

## Key Account Coordinator - Bihar

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Company: 2coms

Location: Patna

Category: educational-instruction-and-library

We are hiring candidates with a minimum of 1 year of experience in E-Learning Industry. About The Company: Our Client is a leading provider of education-infrastructure solutions, powering the education ecosystem to deliver inspired learning outcomes. Designation: Key Account Coordinator Must Have: Should have minimum 1 year of experience in any domain Qualification: Minimum Graduate Experience: Min 1 year Location: Bihar/Patna Requirements His base location would be Shimla. Preferably Male because of extensive travel requirements. Prefer Male candidates. Responsibilities: Develop and manage portfolios of around 100 schools. Help schools with a successful implementation of digital classrooms Coordinating across teams to get the job done. Driving product adoption & ensuring delightful experience for the schools via training online and offline, one-on-one calls, and nudges for key actions Observing key health indicators of customers (NPS, CSAT, Content Usage, Session Length etc.) and taking necessary actions to improve them Knowing the product & schools main use-cases in-depth and assisting the schools Collate customer feedback and provide inputs to improve them. Goes without saying, good communication skills and will do whatever it takes to get the job done: happy and satisfying customers. Benefits We will hire him on Contract period of 1 year. Salary Range- 20k to 22k(per month) + travel Allowances.

Any graduate

Experienced

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