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Key Account Manager

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Job Description

Description:

We are Hiring!!

Position:- Key Account Manager (KAM)

Experience:- 1-3yrs

Location:- Surat

Salary:- 15-25k + Incentives up to 7k

We are looking for a Key Account Manager to support the day-to-day business management. The role's core responsibility will be to work with team members to build supply, generate demand, identify quality problems, and improve operational processes. Would be responsible for planning, executing and building supply infrastructure for the city at its optimum.

years+ of experience

Requirements

Responsibilities:-

Identifying demand generation channels

Help stakeholders in on-boarding new drivers on our platform

Handle day-to-day operations and provide support to the drivers and stakeholders

Contribute to identifying and resolving problems and simultaneously handling other

miscellaneous operations and marketing-related projects.

Analytically strong and can work on data to understand trends in supply.

Planning and execution of monthly city targets

Desired Candidate Profile:-

Must have worked on Supply and Demand generation initiatives

Must have good knowledge of Excel

Visiting Stakeholders Office Regularly

Top problem-solving skills

Ability to adapt to changing environments and learn new processes

Flexible and organized

Ability to multitask and prioritize

Desired Qualifications:- Any Graduation

Should have 1.5 years

Benefits

CTC: Upto 30K

Requirements

Responsibilities:- Identifying demand generation channels Help stakeholders in on-boarding new drivers on our platform Handle day-to-day operations and provide support to the drivers and stakeholders Contribute to identifying and resolving problems and simultaneously handling other miscellaneous operations and marketing-related projects. Analytically strong and can work on data to understand trends in supply. Planning and execution of monthly city targets Desired Candidate Profile:- Must have worked on Supply and Demand generation initiatives Must have good knowledge of Excel Visiting Stakeholders Office Regularly Top problem-solving skills Ability to adapt to changing environments and learn new processes Flexible and organized Ability to multitask and prioritize Desired Qualifications:- Any Graduation Should have 1.5 years

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