

Manager – QCN Ad Sales (New Delhi)

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Company: Qube Cinema

Location: New Delhi

Category: other-general

We at Qube Cinema are looking to hire talent who are sales-driven, self-motivated, and learning enthusiasts to be part of the Advertisement Sales Team at New Delhi with experience in revenue generation, client relationship management, and account management. Seeking a highly motivated and experienced sales professional to join our team as a Manager - QCN Ad Sales. The ideal candidate will have a proven track record of success in selling advertising spaces to key corporate accounts and corporate categories. He/She will also have a strong understanding of the New Delhi market and be able to develop and implement new business strategies. Responsibilities: Develop and implement a sales strategy for cinema advertising in the New Delhi market. Identify and target key corporate accounts and categories. Build and maintain relationships with key decision makers. Negotiate and close sales deals. Manage a portfolio of existing clients. Generate new business leads. Develop and implement marketing campaigns. Track and analyze sales performance. Talent that we are looking for? 2-5 years of media sales experience in New Delhi market. Great communication and PR skills, with a client-first approach. Out-of-the-box thinker and a go-getter. What's in it for you? A great place to learn, ideate, experiment, and grow. An opportunity to grow and transition to a strong business leader in the next few years. Powered by JazzHR

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