

Multiple Openings-Leading Stock Broking House.

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Company: NextGen PLACEMENT

Location: India

Category: other-general

Multiple Openings-Leading Stock Broking House.

Location: Ahmedabad, PUNE, MUMBAI. DELHI. BANGALORE,

CTC: 60 LPA.

2.#Private WEALTH MANAGER. -INDIVIDUAL ROLL.

CTC: 40 LPA.

Locations: Ahmedabad, MUMBAI.SURAT, PUNE, VADODARA DELHI, BANGALORE, HYDERABAD. KOLKATA.

#Qualification: Degree/MBA.

Products & Services:

Weath Manage

Investment

Private Wealth

Private Equity

PMS

Structured Finance.

AIF.

Candidates' experience is also considered from the Banking Sector-Wealth Profile

• BUSINESS Development through the acquisition of HNI/UHNI Clients.

#Communications

#Managing Client Portfolio.

If interested, Please send your CV-~~w~~ith your Current CTC.

Regards.

NextGen PLACEMENT

M. 7878895651

#Regional Head- Wealth. Gujarat.

#Products: Wealth Management, Investment products, PMS, AIF, MF, ETC.

#Location–Ahmedabad.

#CTC: up to 25 LPA.

Responsibilities:

- 1. Lead a Team of HNI/UHNI Advisors and Retail Advisors.**
- 2. to generate Brokerage.**
- 3. Develop the Team through various in house Training.**

#Excellent communications skills and Aggressive

***Should have Experience in Leading Large Team.**

#Responsible for achieving targets based on acquisition and revenue generation through investment products.

• Responsible for business development through the acquisition of high net-worth clients.

If you are interested, kindly SEND your updated CV-~~w~~ith your Current CTC & Your team size.

Wish you great success ahead!!

NextGen PLACEMENT

M. 7878895651

Thanks.

#Group Advisory Leader-Gujarat- #Retail BUSINESS.

• Location–Ahmedabad.

#CTC: up to 22 LPA.

KEY responsibilities:

- 1. Lead a Team of HNI Advisors and Retail Advisors.**
- 2. to generate Brokerage.**
- 3. Develop the Team through various in house Trainings.**

REQUIREMENT:

- 1. Education: Post Graduate.**
- 2. Excellent communications skills and Aggressive**
- 3. Should have minimum 7 Years' Experience in Leading Large Team and Driving Revenue.**

If you are interested, kindly share your updated CV- with your Current CTC & Your team size.

NextGen PLACEMENT

M. 7878895651

#Regional Head- AIF.

Franchise.

LOCATION: SURAT, (Covering South Gujarat.)

Team Leading

#Products: AIF.

CTC: Up to– 15.00 Lacs

Experience: 7-15 Years of Sales through channel.

Education: Degree/MBA

Experience in handling HNI & UHNI Relationship, Sales & Financial Planning of HNI & UHNI .

Having experience of handling HNI/ UHNI Client Acquisitions and Relationship Management & service.

#Excellent communications skills and Aggressive

#Responsible for achieving targets based on acquisition and revenue generation through investment products.

#Hiring AREA SALES MANAGER:

For India's Leading Stock Broking House.

#LOCATION: Surat.

#Team Leading

#CTC: Up to 15 LPA.

- 1. Building relationships with clients & educating them about Investments.**
- 2. Broking products & services and other investment products like mutual funds,**

insurance, SIP, PMS,

3.Should possess good communication skills.

4. Managing the Equities Investment & Trading portfolio of the clients.

:Retail & B2C. Sales.

Key Skills:

Sales, Dealing, branch management.

Financial Services Sales, mutual funds, Leadership, investment products, communication skills.

#businessdevelopment through the acquisition of Clients

#You have to bring a Team of 9-10 RMs/ Dealers. Please confirm.

IF you are interested, Please your updated CVwith your Current CTC.

NextGen PLACEMENT

M. 7878895651

#hiring BRANCH_MANAGER For India's Leading Stock Broking House

#FRANCHISEE- LOCATION: MUMBAI.

#RETAIL SALES: SURAT.

#Team Leading

#CTC: Up to 12 LPA.

1.Building relationships with clients & educating them about Investments.

2. Broking products & services and other investment products like mutual funds, insurance, SIP, PMS, etc.

3.Should possess good communication skills.

4. Managing the Equities Investment & Trading portfolio of the clients.

:Retail & B2C. Sales.

Key Skills:

Sales, Dealing, branch management.

Financial Services Sales, mutual funds, Leadership, investment products, communication skills.

#businessdevelopment through the acquisition of Clients

#You have to bring a Team of 9-10 RMs/ Dealers. You will have to join along with your team . Please confirm. Please confirm.

IF you are interested, Please your updated CV- on with your Current CTC.

NextGen PLACEMENT

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***Or Give me some reference.**

Thanks.

#hiring

#Key account Manager– for Leading STOCK BROKING House.

Location : Pune, Mumbai, Ahmedabad, Surat, Vadodara, Delhi, Bangalore, Hyderabad, Kolkata.

Salary: Up to -10 Lacs

Qualifications: MBA or Equivalent.

Additional Certifications/Trainings (desirable): IRDA/NCFM MF & FNO.

Experience: 1 Year+ in Broking/Distribution of financial products/Wealth Sales/PCG Sales.

#Candidates' sales experience is also considered from the Banking Sector (Wealth RM).

#Excellent Communications.

#businessdevelopment

If interested, Please ???? your updated CV- on datalivetech@gmail.com with your Current CTC.

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#TEAM LEADER

#Advisor– Franchise Servicing.

#CTC : 11.0 LPA.

LOCATION: MUMBAI-

(Minimum 2-3 years of experience in Team leading)

Job Responsibilities:

#Advising Ultra HNI clients on equity, derivatives, currency & commodity markets.

#focusing on customer & BA longevity with company by focusing more on research & deep knowledge based advice.

#Will be responsible to meet large customers and BA on regular basis.

#Advising Customers suitable product like Mutual fund, PMS, IAP, I insurance.

Requirements:

#Candidate should have 3 years of Sales experience in Equity/MF/PMS/Wealth.

If interested, Please your updated CV. on

please mention current CTC. And current location.

NextGen Placement

Call. 7878895651

#Relationship Manager -FRANCHISE-Sales

#CTC Upto 9.00 LPA.

#Location: MUMBAI-

#focusing on customer & Franchise longevity with company by focusing more on research & deep knowledge based advice.

#Will be responsible to meet large customers and Franchisees on a regular basis.

Key Skills:

1.Building relationships with clients & educating them about Investments.

2.Broking.

Products & services and other investment products like Equity, mutual funds, insurance, SIP, PMS etc.

3.Should possess good communication skills.

Financial Services Sales, mutual funds, Leadership, investment products, communication skills.

#Team Leader.-Sales Manager.

LOCATION: Ahmedabad, VADODARA. SURAT.

#CTC: Up to 8.0 LPA.

Must be Experienced in Sales and Dealing.

1.Building relationships with clients & educating them about Investments.

2.Broking products & services and other investment products like mutual funds, insurance, SIP, PMS, AIF.

3.Should possess good communication skills.

4. Managing the Equities Investment & Trading portfolio of the clients

#You have to bring a Team of 6- RMs/ Dealers. Please confirm.

Cluster Manager- Sales Alliance.

Location : Ahmedabad. Surat.

CTC: Up to 8.0 Lacs

Role:

To handle and develop given territory/ City/ State for Equity Broking Accounts and other products with the help of sales team and assigned channel partner

Achieving the monthly targets.

To reach out to allotted branches/POS as per the route plan

To ensure the team and self-productivity as per performance norms

Responsible for Activating and upscaling the POS/Br.

Coordinate and conduct the training of Partners/bank employees

Experience:

Minimum 3 Years relevant experience in Team handling.

Education: MBA.

Additional Certifications/Training (desirable): AMFI

Ability to develop report Good presentation skills

Planning and Organizing Customers.

#Investment Manager,

#Direct Selling.

#Individual Profile

LOCATION: Ahmedabad,VADODARA

CTC: Up to– 9.00 Lacs

Experience: 3-7 Years of Sales.

Education:Degree. .

Experience in handling HNI Relationship, Sales & Financial Planning of HNI

Having experience of handling HNI Client Acquisitions and Relationship Management & service.

#Acquisition of PMS,MF from open market.

1.#Relationship Manager- sales.

2.#RM - (Sales And Trading)

#Individual Profile.

#Location: Ahmedabad, MUMBAI, BANGALORE. DELHI, KOLKATA, HYDERABAD, CHENNAI.VADODARA, SURAT, PUNE,

#Salary: 12.00 ???.

#Education : Degree/???

#Exp : 1-10 y???.s.

#Job Description:

Selling Products: Equity, SIP, MF, PMS, ETC.

#Client Acquisition

#Building relationships with clients & educating them about Investments.

#Should possess good communication skills.

NISM Certificate is Mandatory for Trader.

1.#Relationship Manager- sales.

2.#RM- (Sales And Trading)

#CTC Upto 5.50 LPA

Ahmedabad, MUMBAI, BANGALORE.VADODARA, SURAT, PUNE

Key Skills:

1.Building relationships with clients & educating them about Investments.

2.Broking products & services and other investment products like Equity, mutual funds, insurance, SIP, PMS etc.

3.Should possess good communication skills.

4.For Dealers: Managing the Equities Investment & Trading portfolio of the clients.

Financial Services Sales, mutual funds, Leadership, investment products, communication

skills.

IF you are interested, Please send your updated CV with your Current CTC.

NextGen PLACEMENT

Contact: 7878895651

Or send me a relevant Reference.

Thanks.

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