

Mutual Fund Relationship Manager (MF RM)

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Company: Chemist Box Private Limited

Location: India

Category: other-general

Job Description

Job Title: Mutual Fund Relationship Manager (MF RM)

Company: Shri Ashutosh Securities Pvt. Ltd.

Location: Patna, Bihar

About Us:

Shri Ashutosh Securities Pvt. Ltd. is a leading Mutual Fund Distributor in East India, managing one of the industry's largest sizes with a client base of over 7000.

Position Overview:

We're hiring MF Relationship Managers in Patna to drive sales, manage client relationships, and contribute to our continued growth.

Responsibilities:

1. Conduct mutual fund sales to existing and potential clients.
2. Manage and nurture client relationships.
3. Identify new business opportunities for expanding our client base.
4. Stay informed about market trends and industry regulations.
5. Collaborate with internal teams for comprehensive client solutions.

6. Achieve individual and team sales targets.

How to Apply:

Submit your resume and a cover letter to [contact information] with the subject "Application for MF RM Position - [Your Name]."

Note:

Shri Ashutosh Securities Pvt. Ltd. is an equal opportunity employer. We encourage diverse candidates to apply. Only shortlisted candidates will be contacted.

Requirements

Qualifications:

1. Bachelor's degree in Finance or related field.
2. Proven sales experience, with a focus on mutual fund or insurance products.
3. Knowledge of mutual fund industry regulations and market trends.
4. Excellent communication and interpersonal skills.
5. Results-driven with a record of meeting/exceeding sales targets.

Benefits

Compensation:

Expected CTC: 25,000 - 30,000 INR per month.

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