

Opening For Sales Executive-Reputed-FMCG Industry- Haryana, Delhi,India- 3 Lakhs-Priya

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Company: Seven Consultancy

Location: India

Category: other-general

JOB DETAILS

- 1.Territory mapping for creating a promising prospect list
(Dealer, Distributor, Trader company)
2. Meeting Sales Targets & distributor
3. Submitting Daily & Weekly sales reports.
4. Sales Forecasts & projections5.B2B sales process.
5. achieve weekly and monthly targets.
6. meet the various distributor.
7. maintain a good relationship with new and existing dealers, distributor, retailers,
8. channel sales, retailer sales,
9. developing company business,

10. achieving given targets.

11. B2B sales process

FUNCTIONAL AREA

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