

Pricing Analyst

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Company: StayNue

Location: India

Category: business-and-financial-operations

JOB TITLE: HOSPITALITY PRICING ANALYST (Vacation Rental/Hotel Pricing Analyst)

Hi! Before proceeding to the job post, please note our application requirements:

Submit your application on this job post, and email the remaining requirements to talent@nueholdings.com.

PLEASE DO NOT SEND DIRECT MESSAGES ON LINKED - THEY WILL NOT BE REVIEWED.

Send an audio message of yourself speaking English for 1 minute to talent@nueholdings.com

Send resume in English

Send 3 work references with complete contact details.

Candidates who do not do this will not be moved to the interview round.

LOCATION: Remote. Can live/work anywhere in the world.

COMPENSATION: Based on experience. Please submit your expectations.

SHIFT : 9am-5pm EST Monday-Friday.

ABOUT US: StayNue.com delivers a flexible stay experience in comfortable, centrally located, furnished residences, and delivers safe, no-hassle, turnkey management to property owners. We seek a world of new discoveries, shared experiences, and personal choice.

We hire based on the potential for future leadership, and do not discriminate on the basis of race, ethnicity, nationality, citizenship, gender, sexual preference, disability unrelated to the job, any other protected class.

WHY STAYNUE.COM?

Join a growing hospitality brand with plans to enter 1 new market per year, at 50-100% annual growth.

Fast career growth opportunities for management and executive roles within the company.

Free stays at our properties (subject to conditions).

Work closely with the Founder/CEO, a Harvard-educated executive and entrepreneur.

KEY REQUIREMENTS:

5+ years in Revenue Management or Rate-Setting Role for a hospitality company.

2+ years using a dynamic pricing tool (e.g. PriceLabs, Wheelhouse, etc)

Highly Educated: Masters degree or undergraduate degree in STEM or Finance.

Preferably with knowledge on AirBnB Pricing, Competitive Pricing and Analysis

RESPONSIBILITIES:

Set pricing methodology, policies, rules, and goals across the portfolio.

Dynamic rate setting and occupancy monitoring across all marketing channels.

Deliver forecasts of current and prospective properties based on multiple data sources.

Attend meetings, update status regularly, and create reporting to management and clients.

Evaluate new technologies or data sources to meet our revenue goals.

Analyze our booking rates with competitors' and suggest ways to improve our revenue.

Analyze and propose new markets and strategies to enter using data services.

Other tasks as maybe assigned by the management.

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