

Procurement Category Manager

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Company: Crompton Greaves Consumer Electricals Limited

Location: Mumbai Metropolitan Region

Category: other-general

Indirect Procurement Manager (Category Lead) ABOUT THE ROLE: This role is based out of Mumbai HO of Crompton Greaves Consumer Electricals. The 'Indirect Procurement manager' will report to the Head Indirect Procurement and collaborate closely with cross-functional team to bring cost efficiencies through best-in-class procurement practices and drive value for the organization. KEY RESPONSIBILITIES: The role is responsible for supporting the strategic procurement & transformation of assigned Indirect procurement category including but not limited to Professional & Marketing service viz. ATL & BTL spends i.e. media & marketing spends, indirect services, other Professional & Marketing consulting services, IT procurement, etc Develop & implement strategy for the assigned indirect spend sub-categories. Lead the sourcing process, including RFP/RFI, Ariba eAuctions and offline negotiations to secure the best value for the organization. Supply markets analysis & implement best practices related to assigned category. Drive savings projects & simplification initiatives like supplier & spend consolidation (existing Udaan & Unnati program). Identify & implement opportunities for cost savings & process improvements. Build and maintain strong relationships with suppliers. Conduct periodic supplier performance evaluations to ensure quality and reliability. Collaborate with internal stakeholders to understand their requirements and develop category -specific strategies. Lead/Support Indirect Procurement transformation journey, use/explore new age sourcing tools for data collection & analytics. Deliver assigned Goals of Savings, simplification, Cost avoidance & TAT (Turnaround time) of requisitions. QUALIFICATIONS: Bachelor's degree in engineering /MBASKILLS: Strong negotiation Skills. Stakeholder & supplier relationship

Management. Excellent communication and interpersonal skills. In depth knowledge of procurement best practices and industry trends in Indirect procurement. Experience with Excel, Power point is essential. Additional tools like Tableau, Power BI to drive smart business analytics are desirable. Maintain a responsible and ethical approach while actively pursuing business outcomes.

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