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# Regional Medical Advisor- Breast/GYN/GU

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Company: AstraZeneca

Location: India

Category: life-physical-and-social-science

Regional Medical Advisor- Oncology (Uro-Oncology), based out at Mumbai

#### ABOUT ASTRAZENECA

#### **BUSINESS AREA**

### What you'll do

As a Regional Medical Advisor, you will be responsible to engage medical / scientific experts in in-depth medical / scientific product or disease area discussions, and deliver presentations in a non-promotional scientific context as determined by global / local Medical Affairs plans (and in line with the TA and brand strategy). You also act as an educational resource to internal stakeholders, providing medical / scientific knowledge, training, and support to internal stakeholders on AZ's marketed products and compounds in development.

#### **Key Duties and Accountabilities**

#### Develop a strong local KOL network

Jointly develop the market/local KOL engagement plan with other MSLs, identify and segment KOLs according to their scientific interest and related affiliations and build the KOL network pre- and post-launch.

Engage with KOLs using deep scientific expertise and knowledge of AZ's marketed products and compounds in development.

# Support clinical trials and investigator engagement

Provide support to the Global Medicines Development (GMD) team on clinical site

identification and patient recruitment for Phase I, II & III studies.

Create opportunities to complement existing flow of clinical data for AZ's products in line with stakeholder needs, i.e., by identifying pre-clinical, clinical and post-marketing study investigators in alignment with the Development Plan, and engaging in discussions on the ISS Programme with potential investigators.

Provides support to the internal Global Medicines Development (GMD) team on clinical site identification

#### Engage in scientific exchange

Engage with the medical / scientific community in a highly credible, balanced/objective way, representing AZ's dedication to and excellence in science

Prepare and give relevant high level medical science presentations at congresses, symposia and scientific meetings

Provide support for content development, agreeing agendas and delivery of effective clinical presentations e.g., advisory boards

Help to develop medical science literature, i.e., write, edit and publish scientific articles and papers

# Build capability of other internal and external stakeholders

Act as a subject matter expert for external clinical / scientific stakeholders

Help to build stakeholders' understanding about potential solutions to their needs, e.g., extended access programmes, approaches to diagnostic testing, etc.

Respond to unsolicited stakeholder inquiries and provide focused, balanced and objective clinical / scientific information that supports the safe and appropriate use of AstraZeneca's currently available products, including questions regarding off-label uses, and products under development, when appropriate to do so

Act as an educational resource to internal stakeholders

Support the sales force and other departments with medical science information (e.g., disease and treatment) and training

Effectively gather, analyse, synthesise and forward relevant new knowledge and meaningful insights about the external scientific / medical / regulatory environment to internal colleagues

Provide internal stakeholders with actionable items related to brand strategy and GMD based on stakeholders' perspectives

Review promotional and scientific documents for content accuracy and compliance

#### Be compliant

Successfully complete all training requirements, including product examinations and certifications

Comply with all external regulations and internal policies

Ensure understanding of the AZ Global MSL Guide, AZ Code of Ethics, External Interactions Policy and Standards, and Publications Policy along with relevant local industry codes of conduct.

#### **Essential for the role**

MBBS/MD-Pharmacology

Sound knowledge of basic research, drug discovery, drug development, clinical environment

Experience in pharmaceutical industry, health care or research environment

Proven ability to understand, assimilate and communicate scientific information

Proven track record to engage and develop lasting relationships with key thought leaders in complex clinical environments

Existing network within the TA ecosystem, with proven ability to influence decision making processes in an ecosystem with multiple influential stakeholders

Proven demonstration of successful working in complex cross functional teams

Good Planning and Organisational Skills

Excellent Scientific knowledge

Problem solving and Decision making skills

Ability to develop Strategic Partnerships

Demonstrate AZ Values consistently

#### Desirable for the role

Relevant 1-2 years of experience in Pharma industry preferably in Oncology. Open to look at MD-Pharmacology freshers

# Office Working Requirements –

When we put unexpected teams in the same room, we unleash bold thinking with the power to inspire life-changing medicines. In-person working give us the platform we need to connect, work at pace and challenge perceptions. That's why we work, on average, a minimum of three days per week from the office. But that doesn't mean we're not flexible. We balance the expectation of being in the office while respecting individual flexibility. Join us in our unique and ambitious world.

Why AstraZeneca?

# SSo, what's next?

# WHERE CAN I FIND OUT MORE?

Our Social Media, Follow AstraZeneca on LinkedIn:

Inclusion & Diversity:

Career Site:

**Date Posted** 

19-Apr-2024

**Closing Date** 

16-May-2024

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