

## Regional sales manager-India

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Company: Snibe

Location: delhi

Category: other-general

Responsibilities:1. Expand assigned regional market with SNIBE products to potential customer groups to meet the set target;2. Conduct product training and marketing campaigns to enhance the brand awareness manage the key accounts and maintain the relationship of KOL to enhance the academic influence of Snibe;3. Manage and support assigned distributors to ensure alignment with our strategy and target;4. Accurately forecast sales and growth opportunities at local market using sales tools and applications;

Requirements:1. Bachelors degree or above, majoring in medical, bio-medical, human science or related disciplines is preferred;2. Minimum 5-10 years working experience in sales (If more experience, we can also offer Key account manager position) , sales experience in IVD and other Medical Device field is preferred;3. Have the experience access to public and private market Worklocation: Bangalore Bengaluru ,Magalore( Mangaluru), Kerala any city, Chennai, Mumbai, Gujarat any city, Delhi, Bihar any city, Hyderabad.

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