

Regional Sales Manager

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Company: Shyam Steel Corporation

Location: odisha

Category: other-general

Shyam Steel Group is one of the leading TMT Bar Manufacturer and Supplier in India, manufacturing TMT Rebar, Billets and Sponge Iron. Shyam Steel has established itself as one of the leading TMT Bar manufacturers in the country. Its founder, Sri Shriram Beriwal had dreamt of building a legacy in the manufacturing industry in the country. In 1953 he laid the foundation of Shyam Steel with a small factory in Howrah. Later, he was joined by his younger brother Shyam Sunder Beriwal. Shyam Steel is operated through its Steel Manufacturing Plants located in West Bengal. The products of the company are manufactured at its integrated steel plant in Durgapur and marketed under the brand Shyam Steel's flagship product – Shyam TMT Rebars are earthquake proof and corrosion resistant. Shyam TMT Rebar has a wide market presence across various infrastructure segments such as urban development, irrigation and it also used in various projects for rail, roads, bridges, ports, airports, defense and energy. For more details, please visit our website : www.shyamsteel.com We are looking for Regional Sales Manager - Sambalpur For Dealer /trade sales .Responsible for selling TMT bars(Primary & Secondary) for Odisha region.Meeting dealers , masons, contractors & engineersAppointing new dealers and enrollmentPreparing weekly, monthly, and Yearly to the DSR'sSite visits, CRM Reporting .Payment Follow-up with DealersConducting influencers meetsTeam Management.Required Candidate's Profile :Experience at least 12 yrs.+ in cement sales dealer network only and worked in districts of odisha.Must be very strong in data analytics/MIS .Team Management skillsStrong communication skillsProblem solving skillIf interested , Kindly mail your resume at saswati.sen@shyamsteel.com Mobile : 7605006135

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