

Relationship Manager-Reputed Banking Industry-Hyderabad, Telangana, India-5Lakhs-Harshala

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Company: Seven Consultancy

Location: Hyderabad

Category: other-general

JOB DETAILS

- 1) Individually acquire and nurture relationships of the bank through wealth products. (Good knowledge on banking products, LI, GI, MF, Gold)
- 2) Increasing the liability book and investment AUM portfolio size.
- 3) Advice clients on their product requirement to maximize their investments.
- 4) Develop new client relations through references.
- 5) Maintain and develop client relationships and periodic visit to existing clients.
- 6) Profiling Customers and provide financial products to meet customer needs.
- 7) Ensuring the highest levels of service to the High Net Worth customers.
- 8) Formulate outbound and inbound sales plan to acquire new customers for increasing customer base of the portfolio.
- 9) Local candidates with sound knowledge of the market will be preferred.
- 10) Handle all the activities of a Branch with strong leadership skills and service

FUNCTIONAL AREA

Relationship Manager, RM, Banking Relationship Manager, Customer handling, Wealth Management, Inbound sales, Outbound sales, Banking sales, Jobs for sales in Banking industry, Sr Relationship manager, Jobs for relationship manager in Banking industry, RM jobs in Banking Industry, Sales jobs in Banking Industry, Relationship manager jobs in Hyderabad, Jobs for Sr Relationhsip Manager, Banking Jobs in Hyderabad, Banking jobs in

Telangana, Jobs in Private Bank in Hyderabad, banking recruitment consultant in Hyderabad, banking recruitment agencies in Hyderabad, banking recruitment consultant in Telangana, banking recruitment agencies in Telangana, banking recruitment consultant in India, banking recruitment agencies in India, recruitment consultancy in Hyderabad, Best Recruitment consultancy in Hyderabad, top recruitment consultancy in Hyderabad, recruitment consultancy in India, Best Recruitment consultancy in India, top recruitment consultancy in India.

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