

## Retail Sales Executive (Bangalore)

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Company: 2coms

Location: India

Category: other-general

### Job Description

We have Excellent Opportunity for fresher and experienced as a Retail Sales Executive in Bangalore. Apply Now.

### About Company:

It is India's largest and most definitive place for fine writing instruments and accessories, and a leader in personalised corporate-gifting.

### Responsibilities:

Overseeing the delivery of products and services to customers.

Build customer confidence by making the store experience interactive, engaging and reassuring.

Follow the Selling process and adhere to the standard operating procedure and the policies of 1

Maintain the cleanliness and visual appeal of the store.

Use the time well, even when not serving customers.

Spend time on upgrading communication skills, gain knowledge of SOPs and manage stock.

Completing operational duties, including paperwork and sales reports as they relate to

store opening and closing.

Handling customer inquiries relating to product offerings, pricing, billing etc.

Meeting established sales objectives by selling products and services

Handling customer escalations

Ability to work a flexible schedule, including evenings, weekends, and holidays

Ability to stand in an enclosed area 100% of your shift while assisting customer

## **Requirements**

Must work during retail hours

and be available to work on weekends and public holidays

Well groomed, highly motivated, aggressive and possess a strong passion for doing sales.

Good command of spoken English.

Strong interpersonal skills and can communicate with all levels

## **Benefits**

Open to both freshers and experienced professionals.

Salary will be between 20-25k per month.

PF + ESIC

Lucrative Incentives

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