

## Retail Store Manager

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Company: Curefit - house of cult

Location: bangalore

Category: other-general

Curefit Healthcare Pvt Ltd is India's largest fitness company. Founded in 2016 by Mukesh Bansal and Ankit Nagori, Curefit offers a comprehensive range of fitness services and products through its two brands, cult.fit and cult.sport. With a mission to make fitness fun, easy and accessible, cult.fit offers group workouts, online classes, sports facilities, and personalized solutions at fitness centers & partner gyms across the country. By adopting innovative subscription-led revenue models and employing cutting-edge technological interventions to cultivate healthy habits, cult.fit has emerged as the go-to destination for fitness enthusiasts across the country. cult.sport focuses on simplifying health and well-being by offering smart fitness products tailored to the everyday athlete. The cult.sport product range is thoughtfully designed to deliver the ultimate workout experience, featuring high-quality sportswear, versatile at-home workout equipment, bicycles, and nutraceuticals.

We are looking for a results driven retail Store Manager to be responsible for the overall store management. The successful candidate will be able to enhance customer satisfaction, meet sales and profitability goals and manage staff effectively. Candidates will have the most success if they have a prior experience in managing a sportswear retail store.

### Responsibilities

Hire, train and develop sales staff to enable them to perform their daily duties

Maintain outstanding store environment and visual merchandising standards

Drive business through focus on the Key Performance Indicators

Ensure high levels of customers satisfaction through excellent service

Complete store administration and ensure compliance with policies and procedures

Manage store inventory and assets to safeguard the organisation's interests

Develop business strategies to expand store traffic and optimize profitability

Report on buying trends, customer requirements, feedback and market developments & sales

Conduct personnel performance appraisals to assess training needs and build career paths

Handle issues that arise from staff or customers (complaints, grievances etc.)

Additional store manager duties as per business requirements.

Desired candidate profile

Proven record of success as a retail Store Manager

Powerful leadership skills and business orientation

Excellent people management skills

Great communication and interpersonal skills

Strong organisational skills

Passion for Sports and fitness

Bachelors degree in Business Administration or Hospitality

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