

Sales Associate (Sales Job)

[Apply Now](#)

Company: Valuates Reports

Location: bangalore

Category: other-general

Company DescriptionValuates Reports is a top provider of market research reports that help companies make informed decisions based on current and forecasted market trends. Our extensive collection of reports covers a variety of industries and business sectors, providing valuable insights and data for our clients. We are located in Bengaluru and have a strong reputation in the industry for our reliable and accurate reporting.

Role DescriptionThis is a full-time on-site Sales Associate role at Valuates Reports in Bengaluru. The Sales

Associate will be responsible for acquiring new clients and maintaining existing client relationships. This includes identifying potential clients, presenting our reports, negotiating contracts, and ensuring client satisfaction.

QualificationsExcellent communication and interpersonal skillsAbility to work independently and as part of a teamBachelor's degree in

Business, Marketing, EngineeringHandle end-to-end sales by converting leads across the Americas, Europe, and Asia and ensuring closures of leads.

Understand and consolidate client requirements and coordinate with the research team to present the client with

proposals/drafts best suited to their needs.Negotiate and close business dealings, work on pipeline projects, and try to close as many deals as possible to maximize revenue

generation.Focus on up selling and cross-selling for the allocated reports.Achieve individual and team sales targets.Create and implement new business ideas to increase revenue and

sales.Create and update the client database. Manage sales pipeline.Assist the

marketing team in identifying topics that can generate revenues for the company.Able to

generate leads from different platforms like LinkedIn, Google etc.Should have strong Analytical Skills, Able to understand business through multiple dimensions and capture customer

requirements to solve their Business Problems. Requirements 0 to 2 years of experience in International Sales and Customer support. Quick learner, excellent relationship-building and communication skills, ability to understand and resolves problems. Strong business and negotiation skills. Aggressive and competitive in terms of sales. Flexible with Night Shifts

[Apply Now](#)

Cross References and Citations:

1. Sales Associate (Sales Job) Parisjobs Jobs bangalore Parisjobs ↗
2. Sales Associate (Sales Job) Tokyojobs Jobs bangalore Tokyojobs ↗
3. Sales Associate (Sales Job) Asiajobs careers Jobs bangalore Asiajobs careers ↗
4. Sales Associate (Sales Job) Canadajobs career Jobs bangalore Canadajobs career ↗
5. Sales Associate (Sales Job) Czechiajobs Jobs bangalore Czechiajobs ↗
6. Sales Associate (Sales Job) Vancouverjobs Jobs bangalore Vancouverjobs ↗
7. Sales Associate (Sales Job) Indiajobs central Jobs bangalore Indiajobs central ↗
8. Sales Associate (Sales Job) Findjobshiringnearme Jobs bangalore Findjobshiringnearme ↗
9. Sales Associate (Sales Job) Searchnzjobs Jobs bangalore Searchnzjobs ↗
10. Sales Associate (Sales Job) Johannesburgjobs Jobs bangalore Johannesburgjobs ↗
11. Sales Associate (Sales Job) Nzjobs central Jobs bangalore Nzjobs central ↗
12. Sales Associate (Sales Job) Newyorkjobs Jobs bangalore Newyorkjobs ↗
13. Sales Associate (Sales Job) Free-hiring Jobs bangalore Free-hiring ↗
14. Sales Associate (Sales Job) Tourismjobs Jobs bangalore Tourismjobs ↗
15. Sales Associate (Sales Job) Ecologyjobs Jobs bangalore Ecologyjobs ↗
16. Sales Associate (Sales Job) Whitecollarjobs Jobs bangalore Whitecollarjobs ↗
17. Sales Associate (Sales Job) Dublinjobs Jobs bangalore Dublinjobs ↗
18. Sales Associate (Sales Job) Googleforjobsposting Jobs bangalore Googleforjobsposting ↗
19. Sales associate (sales job) Jobs Bangalore ↗
20. AMP Version of Sales associate (sales job) ↗

21. **Sales associate (sales job) Bangalore Jobs** ↗
22. **Sales associate (sales job) JobsBangalore** ↗
23. **Sales associate (sales job) Job Search** ↗
24. **Sales associate (sales job) Search** ↗
25. **Sales associate (sales job) Find Jobs** ↗

Source: <https://in.expertini.com/jobs/job/sales-associate-sales-job--bangalore-valuates-reports-1963-43736/>

Generated on: 2024-05-04 by Expertini.Com