# **India Jobs Expertini®**

## Sales Executive || North Bengal

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Company: 2coms

Location: India

Category: other-general

### Job Description

We have an Excellent Opportunity for Male Candidates for Sales Executive role for North Bengal.

#### **About Client:**

Established in 2019, India, our clienthas gained immense expertise in supplying & trading of Erickshaw, e-scooter etc. The supplier company is located in Kolkata, West Bengal and is one of the leading sellers of listed products.

#### **Role: Sales Executive**

Lead Generation: Identify potential leads and channels and develop new customers.

Negotiation Skill: Ability to understand particular needs of customers and identify win-win solutions.

Communication Skill: Ability to articulate ideas clearly to suburban/rural customers.

Product Knowledge: Develop in-depth understanding of company's products, services and competitors' products.

Relationship Building: Focus on building trust on company's products.

After Sales Support: Need to coordinate with technical team to ensure excellent after

sales support to customers.

## Requirements

Only for male candidates.

min qualification:- Diploma/Graduate in any discipline.

At least 2 years experience in B2B/B2C sales. Exposure to industrial/agri products will be an advantage.

#### **Benefits**

Salary:- 3lpa - 3.4lpa

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